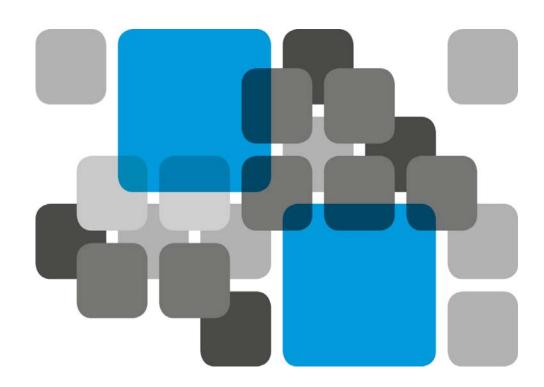


Prospects for DRI production and demand in the Arab countries in the wake of decarbonisation

- Sunil Seepana, Sr Analyst

Arab Steel Summit 2023



October 2023

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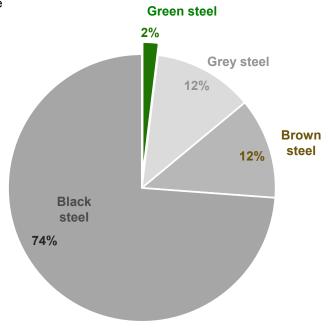
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Immense efforts will be needed to decarbonise global steel industry

There are four likely steel categories based on Scope 1–3 CO2 emissions with 2% of production being 'green'

Market share by category, % total 2023e



Although there is currently no legally accepted definition of 'green steel', low carbon products are likely to be associated with emissions below 0.4t CO₂e/t of finished steel and thus 98% of global steel production would not be categorised as green steel.

Category Emissions intensity⁽¹⁾

Green steel <0.4

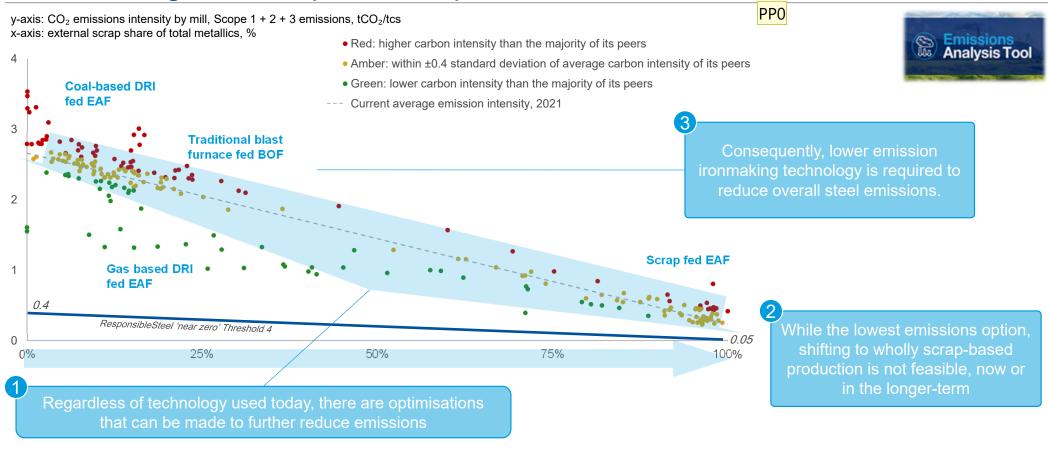
Grey steel 0.4-0.8

Brown steel 0.8-1.6

Black steel >1.6

DATA: <u>CRU Emissions Analysis Tool</u> NOTE: (1) Scope 1+2+3 in t CO₂e/t crude steel

Initial change will be process optimisations to reduce emissions



DATA: CRU Emission Tool

Slide 5

We might need to hide at-least the Y-axis on this chart to protect our IP. Puneet Paliwal; 2023-10-26T05:23:36.207 PP0

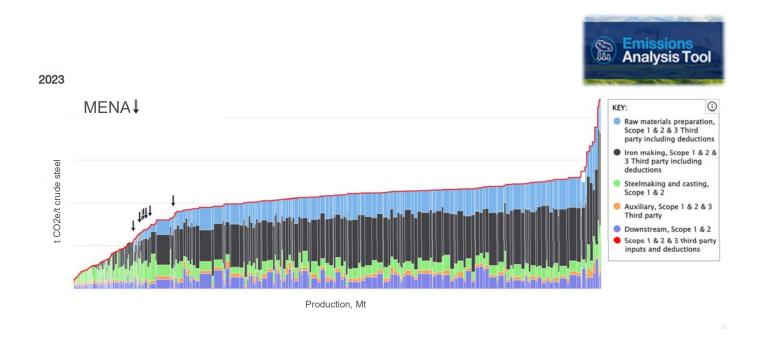
SS0 0 Ok.. will do

Sunil Seepana; 2023-10-26T05:42:54.154

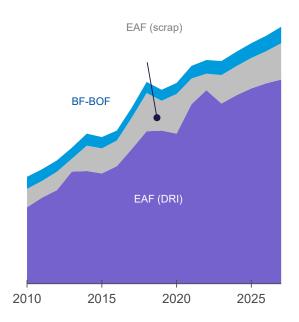


Middle East well positioned on the steel emission curve

MENA is the largest DRI based steel producing region aided by the availability of natural gas



MENA crude steel production by process, Mt



DATA: CRU

S	i	d	e	6

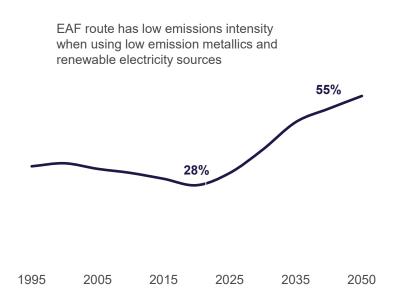
PP0	DRI producer or DRI based steel producer? They may very well be the largest DRI producer as well, but charts in the slide talk about steel, not DRI specifically. Puneet Paliwal; 2023-10-26T05:12:22.171
SS0 0	Yeah,, they both are the same but I will change it to DRI based steel producer Sunil Seepana; 2023-10-26T05:17:02.603
PP0 1	I changed it to DRI based steel producing region. Hope that's fine. Puneet Paliwal; 2023-10-26T05:22:09.006

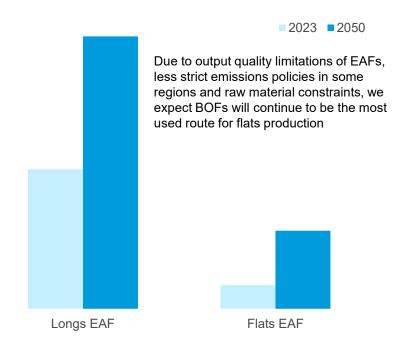
Globally EAF share will increase as push for decarbonisation intensifies

EAF share will reach 55% by 2050 but BF-BOF will be the preferred route for flats production

EAF share in crude steel production, %

EAF share in longs and flat products production, %





DATA: CRU Long term market outlook, World Steel Association

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PP0

PPO Do we know how much will be the share of MENA region in flats EAF growth here?

I ask because you had a slide in the SSMO which talked of several steel plants being commissioned in the region with flat steel production through the EAF route.

If MENA has a substantial share in Flats EAF growth, they may be able to position themselves as a preferred low emissions HRC/HRP suppliers to the global manufacturing industry, atleast until early 2030s.

This may be a key message to pass on to the audience.

Puneet Paliwal; 2023-10-26T05:19:28

Not sure of the number.. but there's at least 4 investments that already being planned in MENA.. So I presume it'd be more than the global average..

Sunil Seepana; 2023-10-26T05:42:05.650

Alternative 'Direct Reduction' technologies are being explored

PP0

PP1

Globally, EAF will dominate DRI demand, but melters will gain momentum by 2040

Direct Reduction Technologies Demo/Pilot Demo **Status** Pilot Demo Industrial (Coal based) **Iron Ore** Pellets / **Fines** Green Conc. Conc. **Fines** (6.3 / 1mm) & C pellets(1) Feed Lump $H_2 > 30_{\%}$ Reductant Fluid Bed Reducing Rotary and Shaft Fluid Bed **Rotary** reactor (s) **Furnace** Reactor Hearth **Tecnored** Kiln Furnace **Smelting** reactor **Products** Nuggets Hot Metal DRI/HBI **Hot Metal** DRI/HBI H₂ Natural gas/ Hydrogen 🤷 Carbon/ Biochar

World DRI/HBI consumption by process, bn t

DRI-melter hot metal
Blast furnace
BOF/OHF steelmaking
EAF/IF steelmaking

DATA: CRU Long term market outlook, World Steel Association

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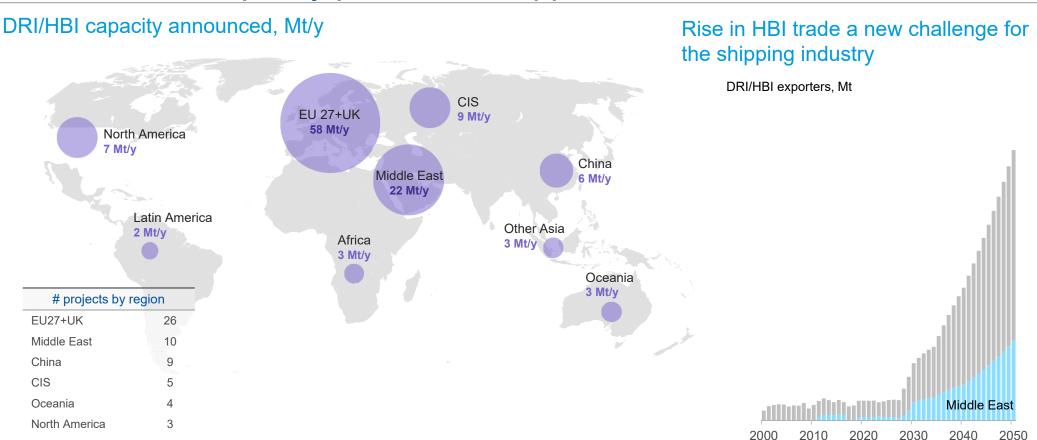
- PPO Given the technical expertise of your co-panelists, this slide may generate some tricky queries. Be prepared!
 Puneet Paliwal; 2023-10-26T05:26:22.984

 SSO 0 yeah,, I thought so too..
 Sunil Seepana; 2023-10-26T05:48:13.442

 PP1 Just out of curiosity, why would DRI/HBI be fed into a blast furnace?
 Puneet Paliwal; 2023-10-26T05:27:31.848
- So based on my discussion with Thais, there's a considerable tightness in the DR grade pellet market.. and so new technologies are being explored to use low grade ore into BF by using alternate direct reduction technologies.. one of which is electric smelting.. this DRI EM BOF also deals with slag generation/disposal issues related to the use of low-grade materials in the EAFs is what I gathered from our LTMO..

Sunil Seepana; 2023-10-26T05:48:02.644

New DRI/HBI capacity planned to support the increase in demand



DATA: CRU Long term market outlook, Company reports

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Rest of World



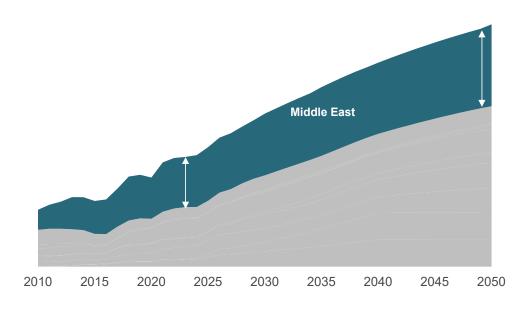


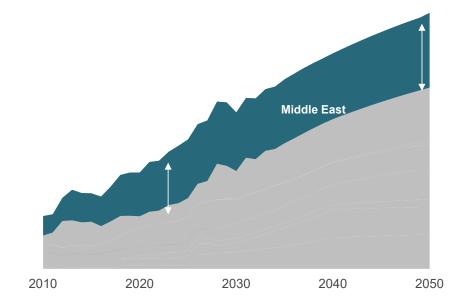
DR Pellet – Decarbonisation efforts drive strong market growth

Middle East will remain the primary demand centre and, despite increasing production, imports to persist

DR pellet demand Mt (wet, 65% Fe basis)

DR pellet production Mt (wet, 65% Fe basis)





DATA: CRU Long term market outlook

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Slide 10

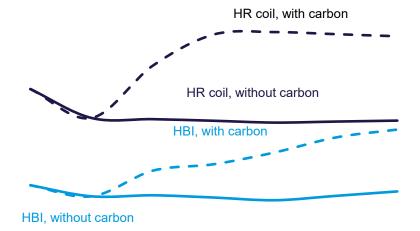
PP0	Do both these charts have the same scale? Puneet Paliwal; 2023-10-26T05:29:51.373
SS0 0	yes. Sunil Seepana; 2023-10-26T05:48:45.225
PP0 1	Could we have 5 year gaps in the RHS chart, same as the LHS chart, so that both charts look similar? Puneet Paliwal; 2023-10-26T06:00:17.759
SS0 2	Done. Sunil Seepana: 2023-10-26T07:42:21.141

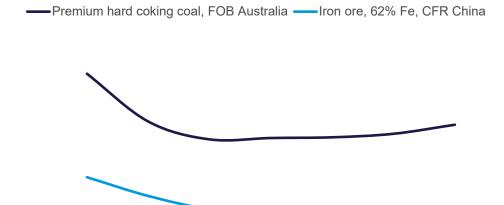
Decarbonisation will push steel and HBI prices up

But bulk raw materials prices will fall

HR coil, Germany and HBI price scenarios, \$/t, Real 2023

Iron ore and met. coal prices, \$/t, Real 2023



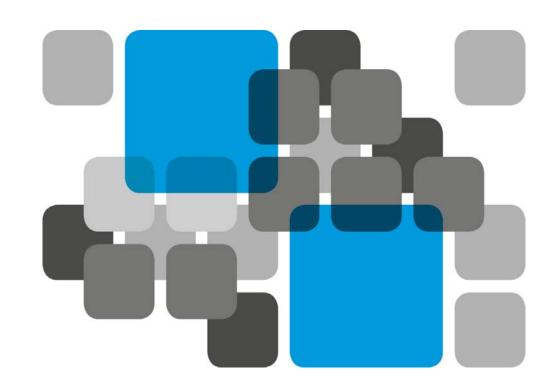


DATA: CRU Long term market outlook



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